

# INSTRUMENT RENTAL PROGRAM

## RENTAL PLAN

Our instrument rental purchase plan combines the flexibility of a rental plan with the financial good sense of a purchase plan. Through this program you will be able to provide your child with a quality instrument at a reasonable monthly rate, or, if you choose, you may exercise your option to buy the instrument.

## HOW IT WORKS

The instrument rental-purchase plan is valid for a maximum of 24 months, with an option to re-new. The minimum rental period is 2 months. At any time during the term of the rental-purchase agreement, you may cancel the agreement with no penalty (subject to the minimum 2 months' rental fee) simply by returning the instrument to one of our store locations.

## RENTAL FEES

Listed below are the monthly rental fees for both new and previously rented instruments. All of our rental units are quality Yamaha instruments.

*Please note that we are required to charge HST on all rentals.*

## OPTION TO BUY

As part of the rental purchase agreement you may buy the instrument at any time. There are real advantages in doing so. Consider this when you decide to buy, **all rental payments to date are subtracted from the rental-purchase price of the instrument.** Also, if you decide to buy within the first 6 months of the lease agreement, a further 20% discount will be applied against the outstanding balance. If you decide to buy between the 7th and 12th month of the lease agreement, the same conditions apply... except the automatic discount will be 10% of the outstanding balance. Your purchase price including taxes and showing all payments made is shown on your bi-monthly statement.

## WE ONLY RENT YAMAHA BAND INSTRUMENTS

INSTRUMENTS	NEW	PREV. RENTED	INSTRUMENTS	NEW	PREV. RENTED
Flute	\$25	\$18	Bell Kit	\$20	\$16
Clarinet	\$25	\$18	Bass Amp	\$20	\$16
Bass Clarinet	\$60	\$50	Electric Bass	\$20	\$16
Trumpet	\$25	\$18	Euphonium (Baritone)	\$60	\$50
Trombone	\$25	\$18	French Horn	\$50	\$40
Alto Sax	\$45	\$35	Guitar Amp	\$20	\$16
Tenor Sax	\$50	\$40	Guitar Electric	\$20	\$16
Snare Drum	\$20	\$16	Oboe	\$45	\$35
Violin (all sizes)	\$20	\$16	Piccolo	\$25	\$18

**ALL RENTALS ARE CHARGED FOR 2 MONTHS AT A TIME AND ARE DUE IN ADVANCE**

# INSTRUMENT RENT TO PURCHASE

## RENTAL PAYMENT

Once you have made the initial 2 month rental payment, you will be subsequently billed every 2 months until the agreement expires. At the end of the 24 month agreement, you may either extend your agreement, buy the instrument or return it to us.

## PAYMENTS

Your instrument rental account may be paid by cash, cheque, pre-authorized Visa, Mastercard or American Express, bank debit, by mail or at any of our retail stores.

## INSTRUMENT PROTECTION PLAN

Please contact us for plan details.

## RENTAL RETURNS

To cancel your contract just return the instrument, freight prepaid to our nearest location listed below. The school or teacher is not responsible for the return of your instrument to our store.

## OUTRIGHT PURCHASE

Rather than lease through our Rental-Purchase plan, you may choose to purchase the instrument outright. There are substantial savings available to you, by doing so. The prices are available on request.

## INSTRUMENT LEASE AGREEMENT DOWNLOAD

You may download a copy of our rental agreement from our website at [www.sightandsound.ca](http://www.sightandsound.ca) ... just go for: [http://www.sightandsound.ca/inst\\_lease.htm](http://www.sightandsound.ca/inst_lease.htm)



TERRACE • WILLIAMS LAKE • KITIMAT • PRINCE GEORGE

**1-800-663-3183**

visit us online @: [www.sightandsound.ca](http://www.sightandsound.ca)

or email us at: [band@sight-and-sound.ca](mailto:band@sight-and-sound.ca)

4716 Keith Avenue Terrace, B.C. V8G 4K1 250-635-5333	Gingerbread Toys 6553 Hart Hwy, Prince George, B.C. V2K 3A4 250-962-4354	Gingerbread Toys 7086 Dornano Blvd, Prince George, B.C. V2N 3Z4 250-964-4356	216 City Centre Kitimat, B.C. V8C 1M6 250-632-5000	239 Oliver Street Williams Lake, B.C. V2G 1M2 250-398-8522
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# INSTRUMENT LEASE

This lease agreement made this \_\_\_\_\_ day of \_\_\_\_\_ between Sight & Sound (here-in-after referred to as the "Owner") of the first part and:

Mr.	Mrs.	Surname	Given Names (use full legal names)		
Present Address (Street & Mailing)				City/Town	
Province		Postal Code	Phone	How Long At This Address	
Present Employer		Address	Phone	Occupation	
Spouse's Name			Spouse's Employer		
Name of School			Name of Student		
Name of Band Director					

### PAYMENT OPTIONS

Sight & Sound may collect rental payments by pre-authorized payment from my:

VISA \_\_\_\_\_ MasterCard \_\_\_\_\_ American Express \_\_\_\_\_ Bank Account (attach void cheque) \_\_\_\_\_

VISA / MC / AMEX #:

EXPIRY DATE:  /  /

SIGNATURE: \_\_\_\_\_

Contact the Credit Department of your Sight & Sound store at 1-800-663-3183 for other payment options.

### PERSONAL REFERENCE: (RELATIVES, close friends, or associates not residing with Applicant.)

Name	Address	
Phone	Occupation	Relationship

**1. LEASE:** The owner hereby leases to the Customer, and the Customer hereby leases and hires from the Owner the following:

Instrument: \_\_\_\_\_

Make/Model: \_\_\_\_\_

Serial No.: \_\_\_\_\_

Value: \$ \_\_\_\_\_

Rental Fee	
PROTECTION PLAN	
HST	
<b>TOTAL</b>	

**THE FIRST TWO MONTHS RENT IS NON-REFUNDABLE**

**2. TERMS:** This lease agreement shall extend for a period of 24 months commencing upon the date of execution of this lease agreement and is cancellable at any time by returning the instrument to Sight & Sound.

**3. RENT:** This lease agreement shall pay to the Owner, rental fee plus taxes in advance commencing on the \_\_\_\_\_ day of \_\_\_\_\_, and payable every two months thereafter on the due date of Contract.

**4. IN WITNESS** whereof, the parties hereto have executed this agreement the day and year first above written.

Care Kit	
Reeds	
Other	
<b>Sub Total</b>	
HST	
Books PST Exempt	
HST	
Rental Due	
<b>TOTAL</b>	

X \_\_\_\_\_  
Signature: Customer

X \_\_\_\_\_  
Signature: Sight & Sound Representative



For Account Inquiries call  
1-800-663-3183 or 250-635-5333 FAX: 250-635-3491  
E-MAIL: band@sight-and-sound.ca  
or visit us online at www.sightsound.ca  
PLEASE READ RENTAL TERMS CONTINUED ON REVERSE



# INSTRUMENT LEASE

SAMPLE FORM!

This lease agreement made this 18 day of September between Sight & Sound (here-in-after referred to as the "Owner") of the first part and:

Mr. <input checked="" type="checkbox"/>	Mrs. <input type="checkbox"/>	Surname <b>JOHNSTONE</b>	Given Names (use full legal names) <b>DAVID</b>	
Present Address (Street & Mailing) <b>123 Street</b>			City/Town <b>FORT NELSON</b>	
Province <b>BC</b>		Postal Code <b>V0C 1R0</b>	Phone <b>123-4567</b>	How Long At This Address <b>2 years</b>
Present Employer <b>SD 81</b>	Address <b>5419 SIMPSON TR</b>		Phone <b>774-6958</b>	Occupation <b>TEACHER</b>
Spouse's Name <b>NIA</b>		Spouse's Employer <b>NIA</b>		
Name of School <b>RL ANGUS</b>			Name of Student <b>JOHN SMITH</b>	
Name of Band Director <b>DAVID JOHNSTONE</b>				

**PAYMENT OPTIONS**  
Sight & Sound may collect rental payments by pre-authorized payment from my: **← OR ATTACH CHEQUE**

VISA  MasterCard  American Express  Bank Account (attach void cheque)

VISA / MC / AMEX #: 1 2 3 4 5 6 7 8 9 0 1 2 3 4 5 6 EXPIRY DATE: 12 / 34 MM / YR

SIGNATURE: [Signature]

Contact the Credit Department of your Sight & Sound store at 1-800-663-3183 for other payment options.

**PERSONAL REFERENCE: (RELATIVES, close friends, or associates not residing with Applicant.)**

Name <b>BOB</b>	Address <b>1234 St.</b>
Phone <b>123-4567</b>	Occupation <b>TEACHER.</b>
	Relationship <b>FRIEND</b>

1. **LEASE:** The owner hereby leases to the Customer, and the Customer hereby leases and hires from the Owner the following:

Instrument: **TRUMPET - NEW (or Prev Rental)**

Make/Model: **[DON'T FILL]**

Serial No.: **[DON'T FILL]**

Value: \$ **[IN HERE]**

Rental Fee	<b>[DON'T FILL IN]</b>
PROTECTION PLAN	
HST	
<b>TOTAL</b>	

2. **TERMS:** This lease agreement shall extend for a period of 24 months commencing upon the date of execution of this lease agreement and is cancellable at any time by returning the instrument to Sight & Sound.

THE FIRST TWO MONTHS RENT IS NON-REFUNDABLE.

3. **RENT:** This lease agreement shall pay to the Owner, rental fee plus taxes in advance commencing on the \_\_\_\_\_ day of \_\_\_\_\_, and payable every two months thereafter on the due date of Contract.

4. **IN WITNESS** whereof, the parties hereto have executed this agreement the day and year first above written.

Care Kit	<input checked="" type="checkbox"/>
Reeds	
Other	
Sub Total	<b>[DON'T FILL IN]</b>
HST	
Books PST Exempt	
HST	
Rental Due	
<b>TOTAL</b>	

If sax or Clarinet x  
Put " 2 boxes x

[Signature]  
Signature: Customer

\_\_\_\_\_  
Signature: Sight & Sound Representative



For Account Inquiries call  
1-800-663-3183 or 250-635-5333 FAX: 250-635-3491  
E-MAIL: band@sight-and-sound.ca  
or visit us online at www.sightsound.ca  
PLEASE READ RENTAL TERMS CONTINUED ON REVERSE